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Welcome to The Passionpreneur Experience where I examined the thoughts, energy and strategy a side hustler needs to grow their entrepreneurial dreams all while they work their corporate nine to five day job. I'm your host Bridget Cobb. Now let's get started.

Speaker 2: 00:29

Hello everybody. Welcome back to The Passionpreneur Experience and Holy moly, can you believe it is the last week of the year. Super excited. I can't believe how fast this year went and I'm pumped that I was able to get this podcast out before January. That was my big goal and I launched a December 5th. So this is a really exciting time for me. I'm glad you guys are with me. Uh, let's get into today's topic. Today I wanted to talk about fighting what I call good intention-itus, uh, with three key filters that I use to make sure that I'm staying focused. What do I mean by good intention itis? Well, I know that when I start a project or I've got a big idea that I want to run with, I get very excited, overly excited, uh, and filled with good intentions. I want to do everything right. I want to do everything right now.

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Uh, everything's priority. And I just get overwhelmed. Uh, I can reflect back to the time I decided, I made the decision I was going to run a half marathon. It had always been on my bucket list. I always had wanted to accomplish, uh, the half. And so I thought, okay, I'll put a plan together. And that started with a very simple 12 week running plan, which I found online very easy, typed in, you know, giving me a good running plan for someone who's an intermediate runner. And up it came, no problem had that locked down. I put it all on the calendar. Uh, but as the weeks went on, I thought, well, you know, I hadn't really paid attention to nutrition and maybe I need to look into stretching a bit more and maybe I, and so by the time I was done, it was not just a 12 week running plan.

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It was a nutrition regime, cross training, yoga camp, intermittent fasting [inaudible] program. That was about 40 hours a week without rest days. And, uh, I just got over excited and all while all those things, uh, will very nicely contribute to a good running plan. Uh, doing all of them at once actually caused me to get burned out and thought I, I don't know if I can



actually do this. Really the end goal was running the half. All that other stuff I put in, uh, became barriers. They weren't helping me, they were hindering me. So I do that. I understand that. I get overly excited. I am also prone to listen to what other people are doing. So I might have had my 12 week running plan, but then I meet somebody else that's trading for the half and they say, well, you know, what is really helpful if you do this, this is what I'm doing.

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And I think, Oh, I like that I can do that. So I take it on without altering what I had already planned. So what I'm really just doing is adding on more and more activities, more, uh, features to my plan, uh, that ultimately end up being a burden. So while it's a very comprehensive plan, I basically have no time to sleep or eat or do anything else other than this plan. And I have to ask myself, is that really going to get me to my goal? So it's not ideal. And that's why I kind of think about this case of good intention-itus um, do you ever feel that you are overwhelmed by the plan that you have built for yourself and your big goal? And if so, I encourage you to take a pause and examine each element of the plan you have made through these three very simple filters.

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I'm going to go through them one at a time. The first filter is value. So the first question you're gonna ask yourself with each individual task, not the plan as a whole, you're going to break it down into each element in that plan. Is this truly goal critical, that particular element? Is it goal critical? If it's goal critical, what specific value does it bring me and my ability to commit to this goal? So that particular task that you've got on, what is that bringing you specifically? Either to your performance, your mindset, your strategy, uh, what it specifically is it providing for you. And I want you to do that for each and every task. The next thing I want you to do is critical in the value, uh, filter. And that is to now prioritize those items. And this might be a little bit trickier than you think because as you lay out the value and the at that, each of those elements bring, you're likely going to identify true value there and they may seem mission critical each and every one of those elements.



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The next hurdle for you to cross here is to prioritize them. And you must prioritize at each in its individual category. So nothing can be equally leveled. And that's a challenge that you need to bring and commit to. So as you're laying, you might have seven or eight different, uh, elements to your strategy that you've built. And you might want to sit there and say, well, these are all equally important. Every single one of them are exactly the same level of importance. And guys, that's a little bit of a cop out. Um, so you need to dig a little bit deeper there and really start to question each one. And then I want you to label them from most important to least. And if you want to do it numerically, that's always easy. So if there's eight items you're going to label, one is the very most important and eight as the, as the least important.

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And that might mean they're just a smidgen of difference between importance levels. They don't have to be huge. So when I say eight is the least important, it might be on paper, but you know it's still important. Okay? So it doesn't div devalue what you've put in the plan because all of those elements, uh, no doubt really contribute. The question is do they all need to contribute at the same time? And that's what we're going to get to in the next filter. So your first step again, is value. I want you to write out all the different elements within your plan. I want you to identify the specific value that that element brings to your plan. And then I want you to prioritize all of those elements in order of most important to you and least important to you. A numerically one through however many elements you have.

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The next thing I want you to look at and the next filter that you're going to put your strategy through is timing. So looking at the timing of each element individually, and here's some questions that you can start to run through. And especially now that you've already prioritized, uh, the value in which each of these elements bring. You can start to ask some of these questions. So question number one, is the timing of each item necessary as an, is it necessary that I do all of these elements right now? Second question, what can be delayed or the intensity or time commitment reduced? All right, so do I need to



do all of these right now? Can I delay or stagger some of them or can I even just reduce the intensity or time commitment that I've allocated to each of these? And then how does this current timing affect my ability to stick to the plan?

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And is that serving me? So have a good look across those elements and start to understand and acknowledge, is this actually helping? I know that hypothetically it could help me get to my goal. Is it actually helping me get to my goal? Or is it just causing stress, overwhelm, denial, all of those feelings that come when we are just buried. All right, so start to lay that out. You might notice a pattern as you've labeled those in, in a order of priority or importance, those elements you might realize, you know what it is that that bottom half of tasks that I just avoid doing and because I'm overwhelmed and when I avoid doing them, I start to feel like I'm failing and that makes me feel like the whole process is failing. All right, so start to question those tasks and say, I know you're important and and I acknowledge you're important element, task, whatever you are, but do I need to be doing you right now or could I stagger that out a little bit?

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How does that look against the time I have allocated to my business? And remember, this is so important because during all of this, you're working your nine to five, so you're out there working a nine to five day job and then you're coming back to your side hustle strategy and trying to work that in around, in between, in front of behind your day job. All right? So each element be really critical about it. Be really demanding that it, it presents its value or that you can recognize its value and that you recognize the timing and how important it is to do that element right now, the last filter that I want to run you through is the multitasking myth. All right? So I want you to ask yourself, can I half ass this effort because that might be what I'm doing right now or does this require my full ass, right?

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So can I have acid or do I need my full attention here to really make this thing value or this task valuable to me? In other words, is it helping or hurting your effort when you try to absorb, learn, or implement all of these things at the same time? Or do some of these tasks actually require the majority or



all of my attention for me to really get the value out of them? Right? And then I want you to also look at what are all the consequences, good and bad of overlapping these tasks. And then that last question, all important, is it serving me? So when I overlap these tasks like I have, when I bring in all these elements at the same time, is it ultimately serving me? Because if it isn't serving me, it's time for you to shake it up and have a look at what is really going to serve you and push you forward rather than overwhelm you.

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So when doing this exercise, what you're really doing is you're honoring your why, your why for this goal, and you're applying it to all the items in your plan. Does it all have to be done? Does it all have to be done right now? These ultimately are the questions they're going to help you define a strategy and a plan that is going to work for you. It's going to serve you and it's going to get you to your goals. So let's just go through that again. Number one, what value does each element of your plan bring to you and your goal and in order of importance, number out those goals, all of those elements, put them in a priority and remember, you can not share levels of importance. You must rank them in order with no even trades. These are equally important. All right, and really challenge yourself to do that because that's going to make you really truly pull the value out of each item and not just coast and say, I think they're all equally important.

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You haven't really done the work if everything is on an equal level. So challenge yourself to go back and really paste those out and make them earn their spot in your plan. Timing is absolutely everything necessary to do right now. Can I delay? Can I push in waves? Is everything in the plans serving me when I do it all at the same time. All right. And then plant, you know, challenge yourself with that multitasking myth. Is it really helping me or is it hurting me when I tried to do all of these things at once? And once you put that against the work that you've done for value and the work you've done for timing, it might become very clear to you what you can move, shuffle change in your plan so that what you're left with is truly going to drive value for your customers.



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It's going to help you hit your goals and ultimately that's going to build more success in your business. So when I go back to my marathon, my half marathon, which by the way, I did run the half marathon, that was the, um, the Sydney morning Herald, half marathon. Um, geez, I think it was 2015. Like I said, I started with that, with that 12 week running plan. It escalated to some crazy, crazy ass plan that was not achievable because I was working a full time job, um, and had hobbies and interests in life. And uh, what I ended up doing was this very model, right? I ran through absolutely everything that I had put into the plan and realized what was really going to get me to, my goal was running that, that was the most important part that was going to get me there. And so I made a pledge to myself to really focus and always prioritize the run.

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And that had been, you know, three, four times a week I was going for a run of various length, sometimes long, sometimes short, but I would never let any other task in the plan supersede or knock that run out of order. So that allowed me to streamline greatly and say, look, I, I think I'm going to take, I'll take some of these portions out because all it does is it tires me out, it stresses me out. It takes away from the mental energy or, or stamina that I need to go for the run. And I will prioritize that task. And let me tell you, I am so glad that I did because not only was I very prepared for the half marathon, I ran the entire thing, which was my goal. I didn't want to walk any of the, any of the track, any of the route.

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And I, uh, I, I felt great. I had a fantastic time and I'll tell you what, I ran, uh, totally by accident, another half marathon the very next weekend just because I wanted to, uh, keep up the good work that I had done. And I ended up going for a ride on my own, um, from Sydney to manly, if you're familiar with Australia. And uh, I ran all the way there and it was, it was just about a half marathon. So, uh, so I felt like I did the best. That plan served me and it got me to my goal. It was very simple. It was very simple. It didn't need to be complicated. And even though I was talking to all these other people that had other elements in their plan, I knew that those elements weren't



going to serve me in the way I needed it. So I highly encourage you to do this for your business today.

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Run through, make it, you know, make sure you build that comprehensive list of of everything you've got going. So maybe you are building a you, you've got a podcast, you're building courses maybe or you're redesigning your product. You are doing networking events, you are writing a blog, you are designing a new website and working on marketing materials. You're going to lay all of those elements out and then you are going to rank them and you're going to get really clear on the value that each and every one of those are providing for you and your business. Right after that, you're going to take a look at the timing of them all. Are they all absolutely 100% necessary to do right now and in the order or the intensity that you are currently carrying them. And look, you might run through this exercise and say, I'm feel well balanced.

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I can maintain all of this. And then maybe you decide, I'll use this when I bring a new task on and I'm going to make it fight against all these other tasks and say, I limit myself at this. This is what I do for my business. And if I find a new task or a new strategy, it's going to have to weigh up against everything I'm doing now and uh, and earn it spot in place. And that kind of keeps you from just ad infinitum, adding new tasks and elements to your strategy. Sometimes the most streamlined and conscious plan with a very targeted plan of attack is the most effective way to reach your audience and to present your message. So that's all the time I have for you today. Uh, I want to wish you a very happy new year. I hope that you have something fun planned for new year's Eve, and I'm really excited to go into this new decade, this new year, 2020 it sounds so futuristic, but to come into the new year with you guys as we build our businesses and grow as entrepreneurs together. I want to thank you again for joining me on the Passionpreneur experience, and I will see you back here in 2020

Outro: 19:01

Are you building your side hustle, business all on your own where you don't have to engaging with and being accountable to a supportive community will increase your productivity and



keep you on track. Join my private Facebook community, the passion Brunner experience and connect with likeminded side hustlers. Just like you head to the show notes now for a link to the group and start building the business of your dreams.